



INGREDIENTS 4U
.COM

Company Profile

Connecting values for nutrition

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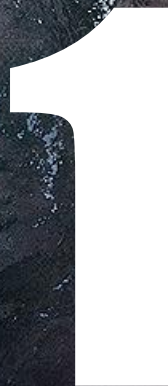
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A large, white, sans-serif number "1" is centered on the page, serving as a section marker. It is positioned over a background of a globe of Earth, which is lit from the right, creating a bright orange and red glow on the right side and a blue glow on the left. A thin white horizontal line with two small white dots is positioned behind the number "1".

1

COMPANY PROFILE



History & Background

- When we start: Year 2018
- Total Investment: \$2 million dollars
- Company Registration: Nov, 2019
- Industry: Nutrition / Food / Feed Ingredients
- Customer Database: 356
- Supplier Database: 107
- Estimated Revenue for 1st year: \$18.5 million
- Main Logistics Partner: Ensign (Global Transportation) , Neelevat (Warehouse) , DSV (Delivery)
- Main Finance Partner: Atradius (Credit Insurance)
- Main Business Partner: H2O Group





IT Infrastructure

All based on Cloud

Self-Developed CRM System to grab customer behavior (log in, inquiry, order, browsing information) to create big data for more accurate service

Supply Chain Management; Finance Management; Inventory Management; Connecting with CRM & Hybris ERP



SAP Hybris

Omni-channel management solutions, one-click deployment, multi-channel input of product information, real-time inventory management, automated order fulfillment process, real-time tracking of delivery information, and multiple protection for data and privacy



Supply Chain Infrastructure

A

B

C

D

Inbound Logistics

Air / Sea / Rail
Container handling/Trucking
Unloading within 48 hours
Inspection & Check

Customs clearance

Fiscal representative
Duty classification
Veterinary goods
Bonded warehouse
Processing-trade declaration

Inventory management

Customized warehousing
Visualized & Traceable
HACCP/GMP standards
Focus in FI
Sample/Label/Package

Real-time delivery

Real-time tracing
Pallet/Loose carton
Express
Multimodal transport
Special transport



Warehousing Infrastructure Overview - Management

Zone management	Sort management	Warehouse condition	Operation standards	Quality control	Assurance check
Holding area	Animal original products	Relative humidity 35%~75%	Stacking height meets packaging requirements	Invoice-account-goods must be consistent	Batch number , quanty check
Pallet storage area	Additive/Sweetener products	Away from light	Storage based on batch number	Quality control during unloading-inbound	Package & label check
Loose carton storage	Plant extract products	Ventilation	Loose package-dedicated storage	Expiry date management	MFG & EXP dates check
Outbound check area	Oil products	Dampproof measure	Constant temperature isolation sampling room	Special goods : multi - staff quanty check	ERP, SAP, WMS-data management
Unqualified area	Softgel products	Pest control	Storage location: real-time system tracking	Goods maintenance with food & pharmaceutical professionals	Speical goods: multi-staff quality check
Rejection area	Other products	Temperature record - whole day	Sanitation maintenance	Spot check of appearance and storage	Documents available via system



Delivery Management - TMS system

Track & Trace - transport

Collectionn, transfer, receipt, proof of delivery - online visible, available for download

Shipment						
Search for shipments						
Advanced						
Shipper/Shipment ID	Destinations	Reference number	Collection	ETA	Status	
ACERCHEM B V Rotterdam, NL Shipment ID WX2GB-5RI67	 Ashbourne, GB	40157145950010237117 57145950010237117 40257145950010237117 BV201903130623_1	02-05-2019 11:29	07-05-2019 00:00	In transit	
ACERCHEM B V Rotterdam, NL Shipment ID WX2FR-5LS21	 Chambery, FR	BV201901090378?2BV201901210411 40157145950010271197 BV201901090378-2BV201901210411 57145950010271197 40257145950010271197	02-05-2019 11:19	07-05-2019 00:00	In transit	
ACERCHEM B V Rotterdam, NL Shipment ID 195231441 VE2IT-6GH27	 Fiorenzuola, IT	BV201904 57145950010266834 40157145950010266834 BV201904250751 40257145950010266834	02-05-2019 11:19	07-05-2019 00:00	In transit	
ACERCHEM B V Rotterdam, NL Shipment ID VE2RO-06929	 Chiajna, RO	40257145950010263970 BV201904100697 57145950010263970 40157145950010263970	02-05-2019 11:19	09-05-2019 00:00	In transit	

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Business Model



Business Philosophy

Ingredients4u.com is more than an e-commerce platform, we are dedicated in integrating the industry in a transparent, efficient and standard business model, and benefiting all our co-partners including our customers, suppliers and ourselves.



Transparency

- Business Model
- Information: Manufacturer & Documents
- Profit Model & Quotation



Efficiency

- Sourcing
- Quotation / Order Process
- Delivery, Invoice & Credit



Standardization

- Product & Quality
- Service
- Easy-to-copy Business Model

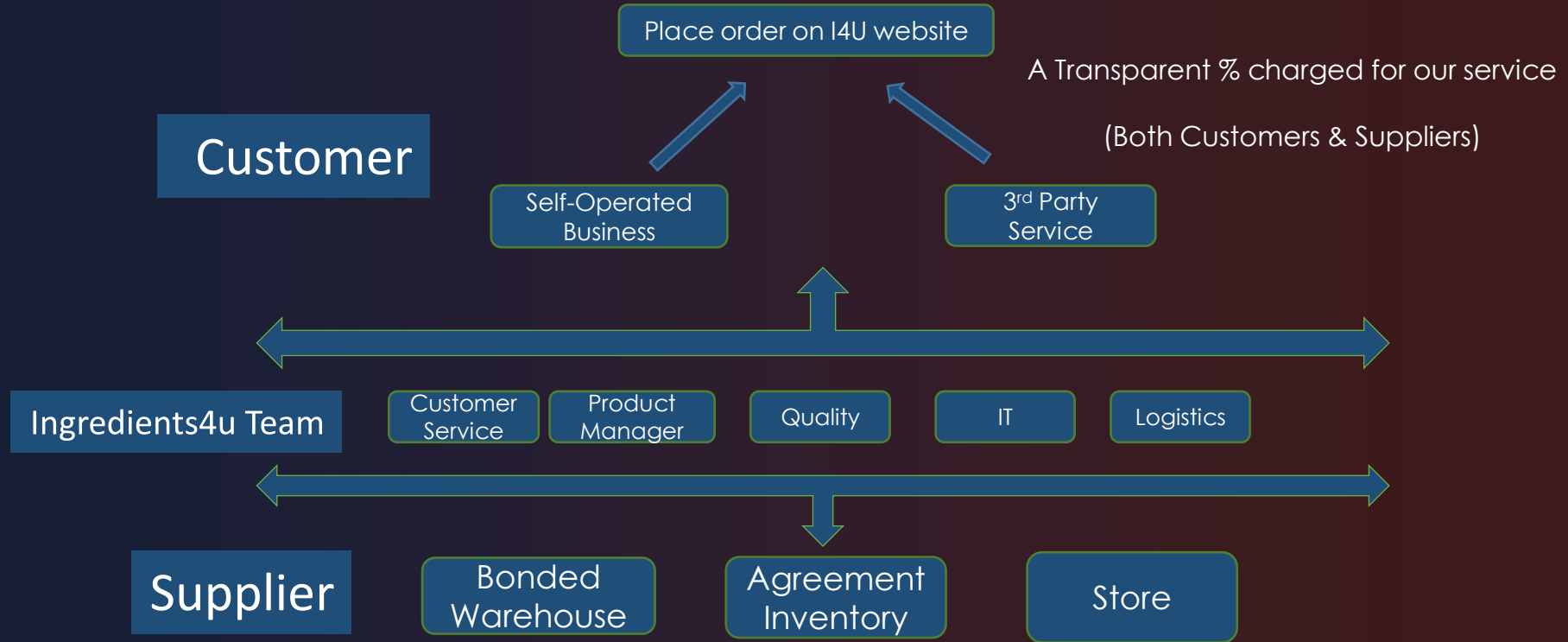


Integration

- Supplier
- Customer
- Co-partner



E-Commerce Model





E-Commerce – Customer Ordering Procedure



1. Login & Orders

Place your order online, details with certificate



2. Order confirmation

Order confirmation with invoice;



3. Delivery / Pick up details

Logistic data - available via system



4. Transport

Track & trace via real-time transport management system



5. POD & Payment

Goods delivered with proof of delivery



3

Our Advantages



Unique Advantage of Order Process





Unique Advantage of Supply Chain



A full-page background image of the Earth as seen from space, showing the Western Hemisphere with North and South America. The planet is illuminated from the right, creating a bright orange and red glow on the right edge and a blue glow on the left edge. The text "THANK YOU" and "INGREDIENTS4U.COM" is centered over the image.

THANK YOU
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